



# KONICA MINOLTA



# All Covered®

PROVIDING BUSINESS & PROCESS IMPROVEMENTS THROUGH TECHNOLOGY

## MANAGED IT SERVICES

- COMPREHENSIVE IT MANAGEMENT TO KEEP YOUR TECHNOLOGY RUNNING SMOOTHLY 24/7
- SERVER AND PC MANAGEMENT
- SERVER BACK-UP SOLUTIONS
- IT STRATEGIC PLANNING
- VIRTUALIZATION
- IT SUPPORT



## CLOUD SERVICES

- US-BASED SOC 2 COMPLIANT
- SECURE DATA IN THE CLOUD - REDUCE HARDWARE COSTS
- DATA ACCESSIBILITY ANYTIME, ANYWHERE
- SUPPORT FOR LEGACY AND CLOUD-BASED APPS
- DATA BACKUP & BUSINESS CONTINUITY
- PRIVATE & PUBLIC CLOUD OPTION



## PROCUREMENT SERVICES

- TOP-TIER PARTNERSHIPS WITH NEARLY EVERY MAJOR TECHNOLOGY MANUFACTURER
- NATIONAL FOOTPRINT WITH STRONG PURCHASING POWER THAT IS PASSED ALONG TO YOU
- ACCESS TO HUNDREDS OF THOUSANDS OF IT HARDWARE/SOFTWARE SOLUTIONS
- MICROSOFT LICENSING



## INTELLIGENT INFORMATION MANAGEMENT (I.I.M.)

- OVERALL IMPROVED WORK FLOW
- HELP REDUCE PAPER USAGE
- BETTER DATA SECURITY
- INTELLIGENT AUTOMATION
- AWARENESS OF YOUR PROCESSES
- IMPROVE WORK FLOW EFFICIENCIES



## IT HELPDESK

- 24/7 AVAILABILITY- 365 DAYS A YEAR
- US BASED HELP-DESK
- CONTACT BY PHONE, EMAIL, CHAT OR WEB PORTAL
- MONITORING AND HELP-DESK SUPPORT
- PERSONAL ONE-ON-ONE SUPPORT
- TIMELY & RESPONSE TO ANY MISHAP



## CUSTOM APPLICATION SERVICES

- SHAREPOINT DEVELOPMENT AND DESIGN
- WEBSITE IMPLEMENTATION FOR OPTIMIZATION
- CUSTOM APPLICATIONS
- BUSINESS INTELLIGENCE
- OFFICE 365 AND DYNAMICS 365
- SALESFORCE CUSTOMIZATIONS



## FACILITIES MANAGEMENT

- IMPROVE YOUR CUSTOMER'S FOCUS
- PROVIDE A SMARTER WAY TO MANAGE YOUR FACILITY
- CONTROL YOUR COSTS
- ENHANCE INTERNAL SERVICE LEVELS



## IT SECURITY

- MANAGED SECURITY SERVICES
- SIEM & AD SIEM
- VULNERABILITY SCANNING & REMEDIATION
- INTERNAL & EXTERNAL SECURITY AUDITS
- EMAIL FILTERING & PROTECTION
- 24/7/365 MONITORING
- EMPLOYEE SECURITY TRAINING



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## COMMERCIAL & INDUSTRIAL PRINTING

- DIGITAL PRESSES
- LABEL, PACKAGE, TEXTILE PRINTERS
- CORRUGATED BOX PRINTERS
- EMBELLISHMENT (FOIL, VARNISH, 3D, LAMINATE, UV COAT)
- INDUSTRIAL INK-JET
- PRINT JOB AUTOMATION & WEB STOREFRONT



## BUSINESS PRINTING

- ONE RATE PROGRAM...UNLIMITED PRINTING WITH NO METERS, NO OVERAGES, EASY BILLING
- BIZHUB MULTIFUNCTION DEVICES
- WIDE-FORMAT PRINTING & PLOTTING
- FLEET MANAGEMENT & OPTIMIZATION
- FACILITY MANAGEMENT & PRINT SHOP



## IT SERVICES

- MANAGED IT SERVICES
- CLOUD SERVICES
- IT HELPDESK
- MOBILE DEVICE MANAGEMENT
- APPLICATION SERVICES
- CYBERSECURITY
- VULNERABILITY TESTING



## ROBOTIC PROCESS AUTOMATION

- AUTOMATE AND STREAMLINE WORKFLOWS
- CAPTURE AND CONVERT PAPER-BASED INFORMATION INTO DIGITAL FILES
- FILE DOCUMENTS DIRECTLY INTO LINE OF BUSINESS APPLICATIONS
- BACK FILE SCANNING
- IMPROVE ACCURACY, REDUCE COSTS



## VOIP- PHONE SYSTEMS & SERVICES

- CISCO CLOUD-BASED UC-ONE
- FIRST MONTH FREE ON-DEMAND MONTH-TO-MONTH
- SIP TRUNKING OR PBX
- USER APPLICATION WITH VOICE CALLS, INSTANT
- MESSAGING, VIDEO CHAT, SCREEN SHARING



## MANAGED PRINT SERVICES

- REDUCING COSTS
- INCREASING YOUR STAFF'S PRODUCTIVITY
- FREES UP YOUR IT RESOURCES
- REDUCED OUTPUT COSTS
- PROACTIVE SERVICE & SUPPORT
- FIXED BUDGET WITH NO SURPRISES



## VIDEO SECURITY SOLUTIONS

- SERVICES TO BUILD YOUR END-TO-END SECURITY SYSTEM
- SECURE ACCESS SOLUTIONS
- VISITOR VERIFICATION SYSTEM
- SCHOOL SECURITY SOLUTIONS
- INTELLIGENT SURVEILLANCE-CAMERAS FOR PHYSICAL SECURITY
- VIDEO ANALYTICS



## PROFESSIONAL SERVICES

- ACCESS HIGHLY SPECIALIZED TALENT
- INNOVATIVE SOLUTIONS
- COMPETITIVE EDGE
- PROJECT CONSULTING
- DEPLOYMENT SERVICES
- VIRTUALIZATION SOLUTIONS



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